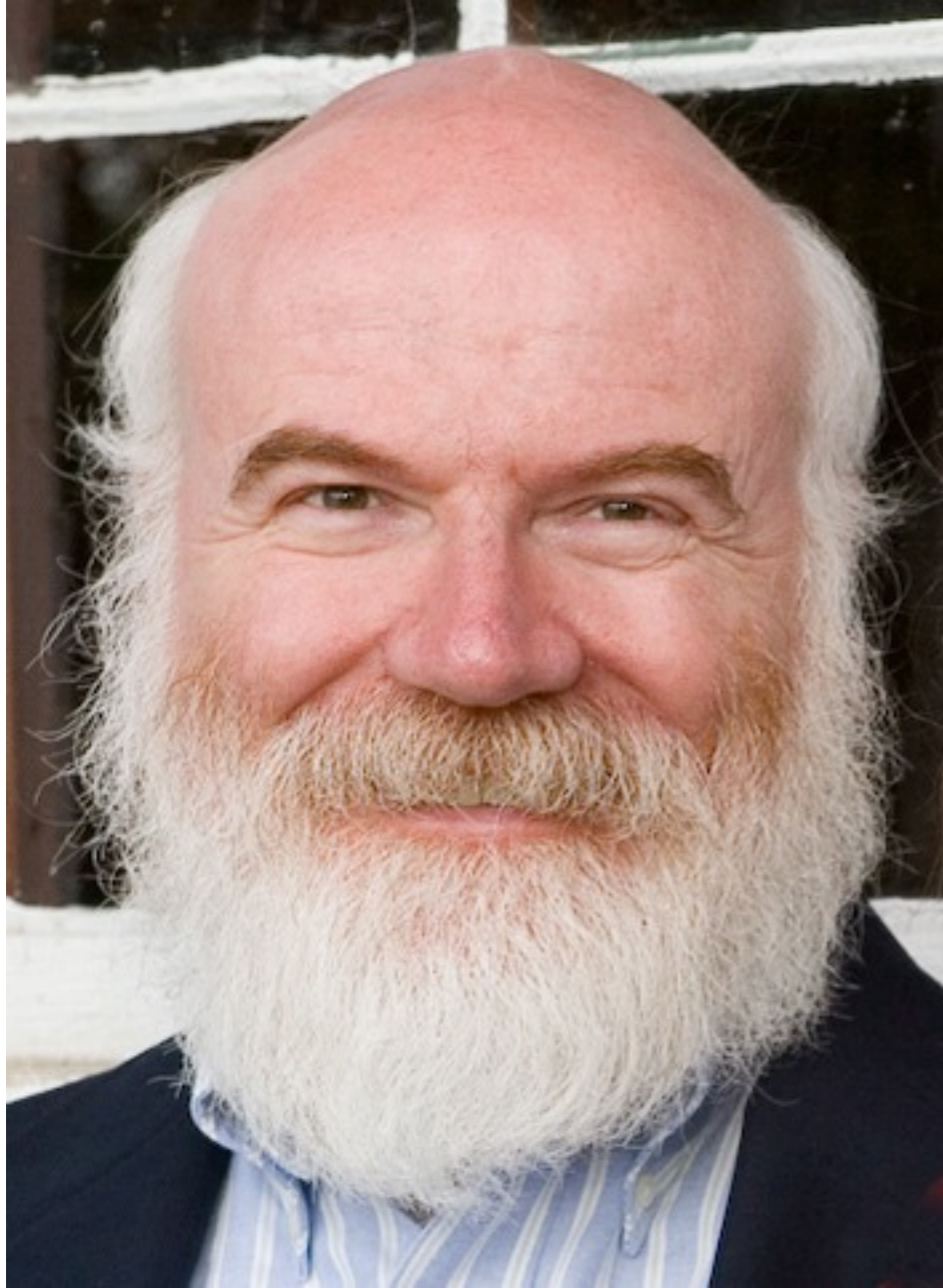


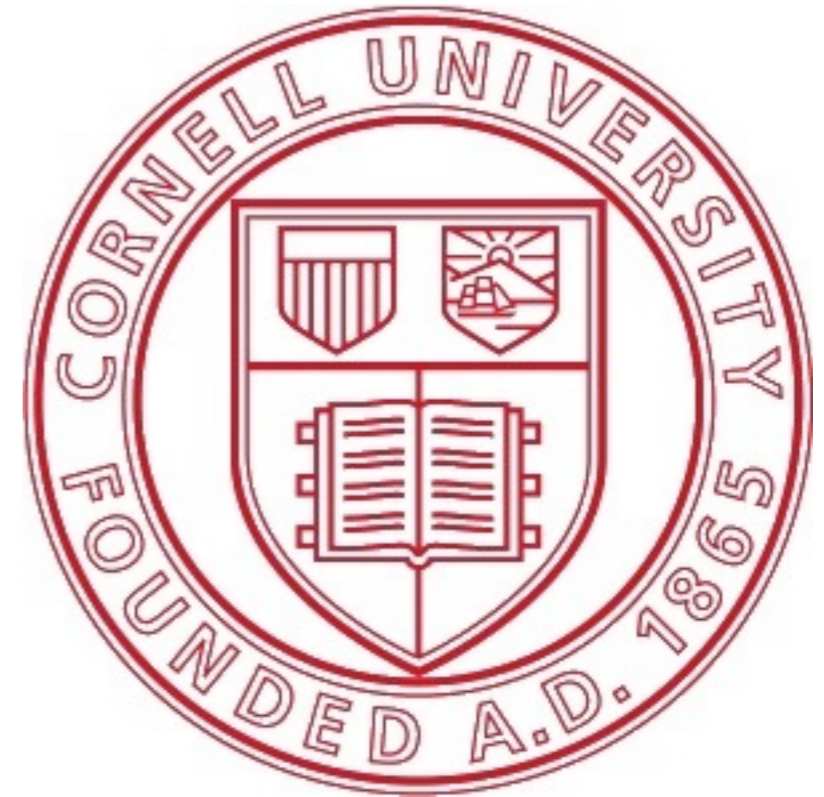
Cornell University  
Library

# Re-Imagining IT at Cornell University

Dean B. Krafft  
Chief Technology Strategist and  
Director of Information Technology  
Cornell University Library  
December 14, 2010



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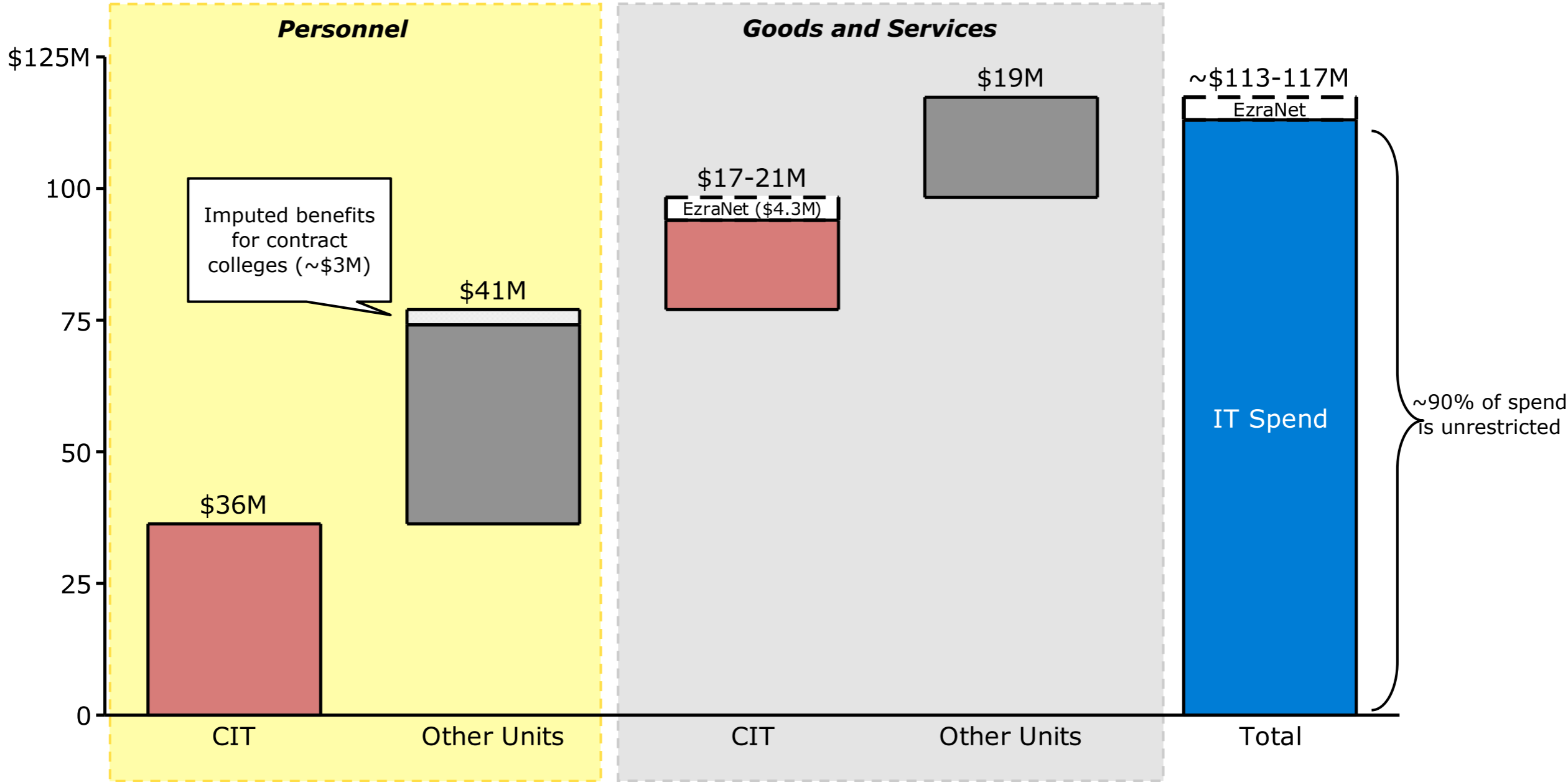


# The Crisis

- As of June 2009, Cornell had a structural operating budget deficit of \$130 million/year
- Significant savings had to be achieved within 1-2 years, and the full deficit eliminated by 2015
- Cornell brought in Bain Consulting to do a high-level review of the administrative budget

# In 2009, Cornell University was spending approximately \$113-117M on IT (Ithaca campus)

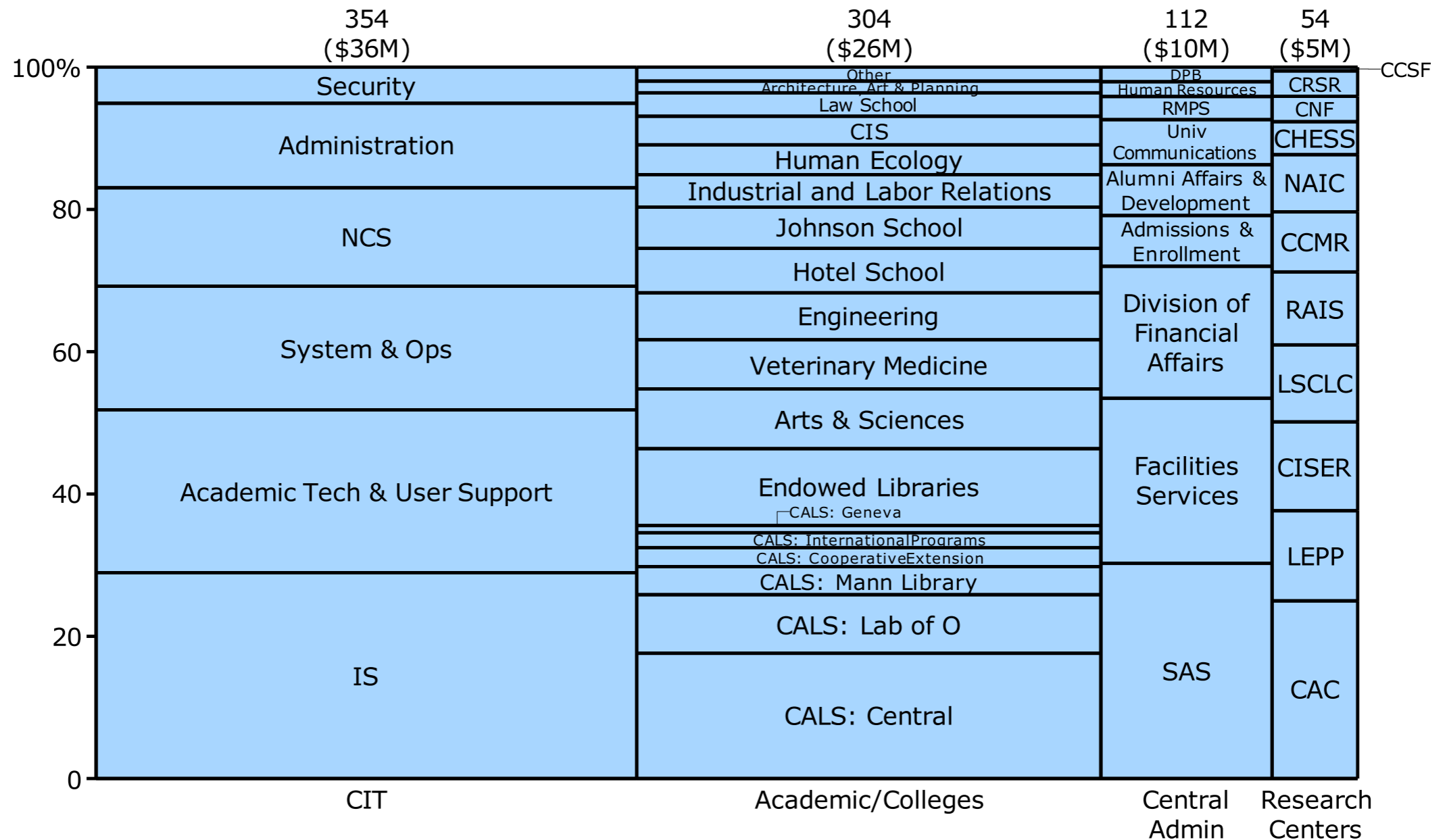
Cornell IT Spend (Ithaca Campus)



# Personnel spend of \$77M was spread across multiple units

Cornell IT Personnel FTEs  
(Personnel Spend)

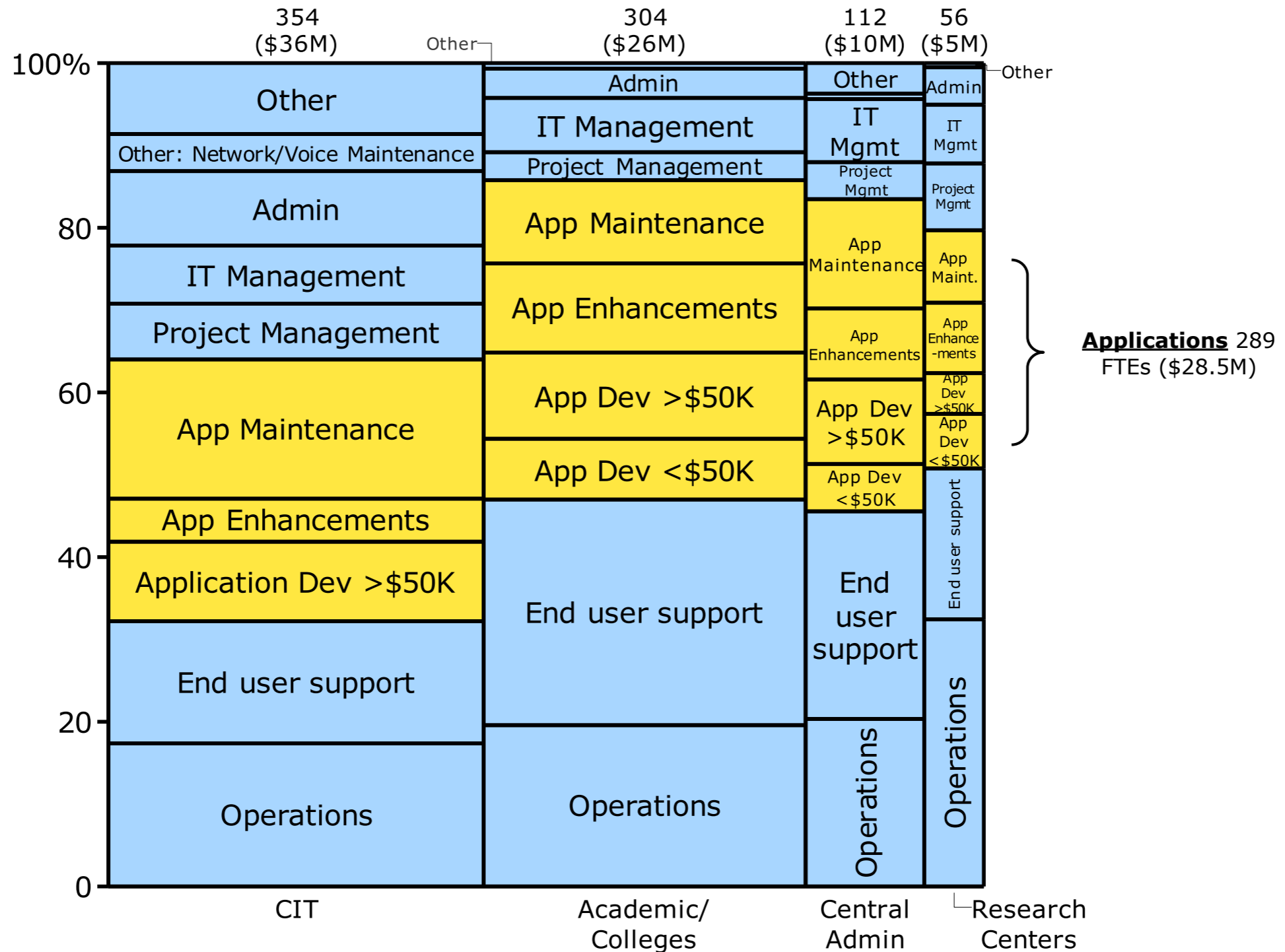
Total = 826 FTEs  
(\$77M)



# Approximately 289 FTE and ~\$28M was spent on developing, enhancing, and maintaining applications

Cornell IT Personnel FTEs  
(Personnel Spend)

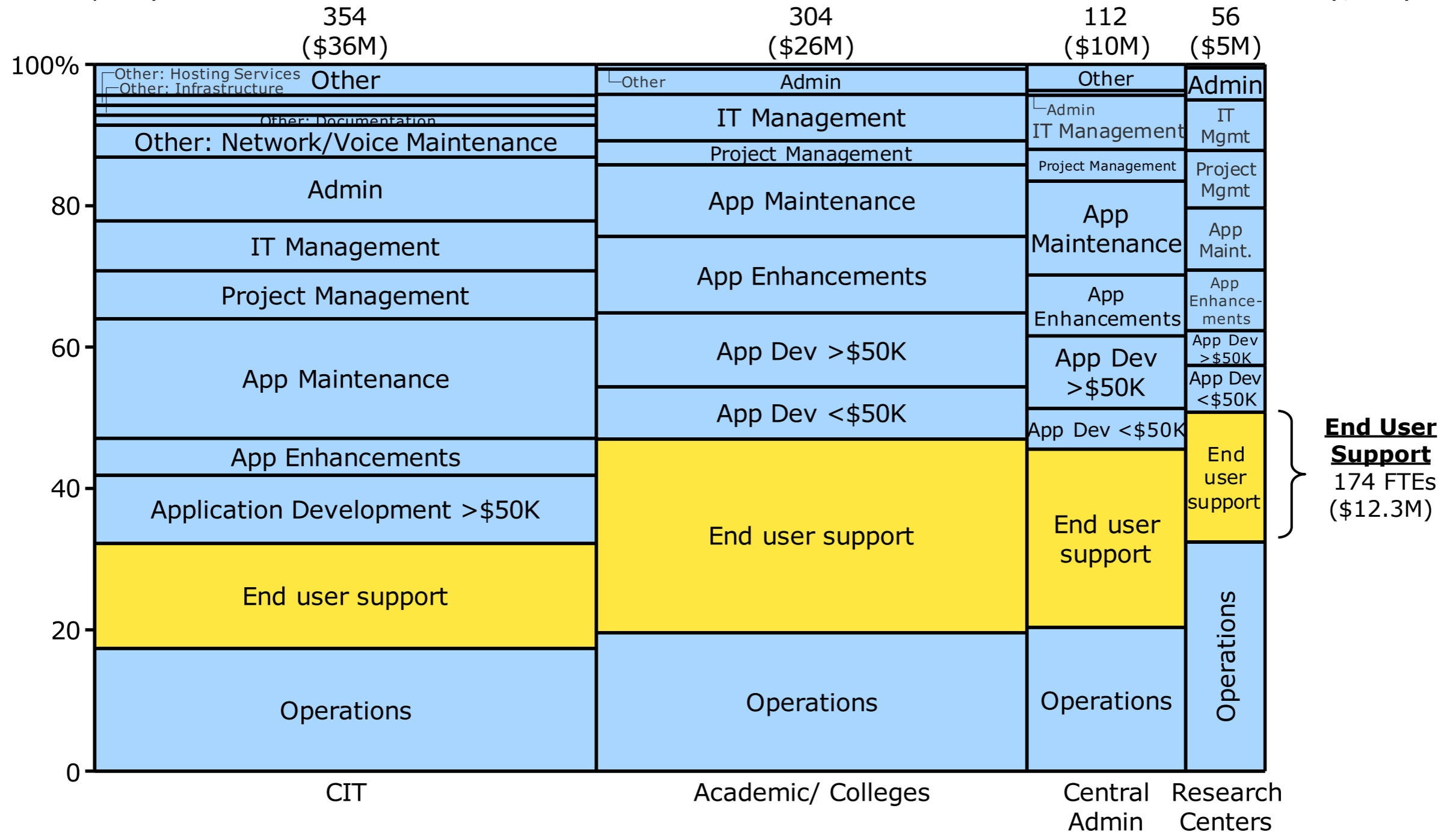
Total = 826 FTEs  
(\$77M)



# End User support represented ~174 FTEs and \$12.3M in personnel spend

Cornell IT Personnel FTEs  
(Personnel Spend)

Total = 826 FTEs  
(\$77M)



# Key IT Issues Identified

- **IT governance:** Complex environment with poorly defined roles and decision rights. This resulted in fragmentation of IT resources, redundant systems, and inconsistent standards
- **End-user Support:** Spend on desktop support (~\$7M) was nearly twice benchmarks
- **Application Development & Maintenance:** Over \$28M spent, but campus was generally unhappy with applications
- **Servers & Storage:** infrastructure was fragmented and not virtualized, adding costs

# High-Level Analysis

- By comparing Cornell's IT personnel spend with standard industry metrics, it was estimated that changes in IT could save \$10-\$13 million/yr out of a total administrative savings of \$90 million/yr
- This was the third highest area of potential savings in the Cornell budget after procurement and reducing supervisory overhead

**Crisis = Opportunity**

# We already knew

- Many individual units had created independent IT support groups - some very small
- CIT cost recovery models made central services appear expensive compared to local solutions
- There was no budgetary or governance support for close collaboration among units or between units and CIT
- That if we could break down the budgetary and governance barriers, we could deliver much more efficient and effective IT services to all of Cornell

# Developing the Reimagining IT Recommendations

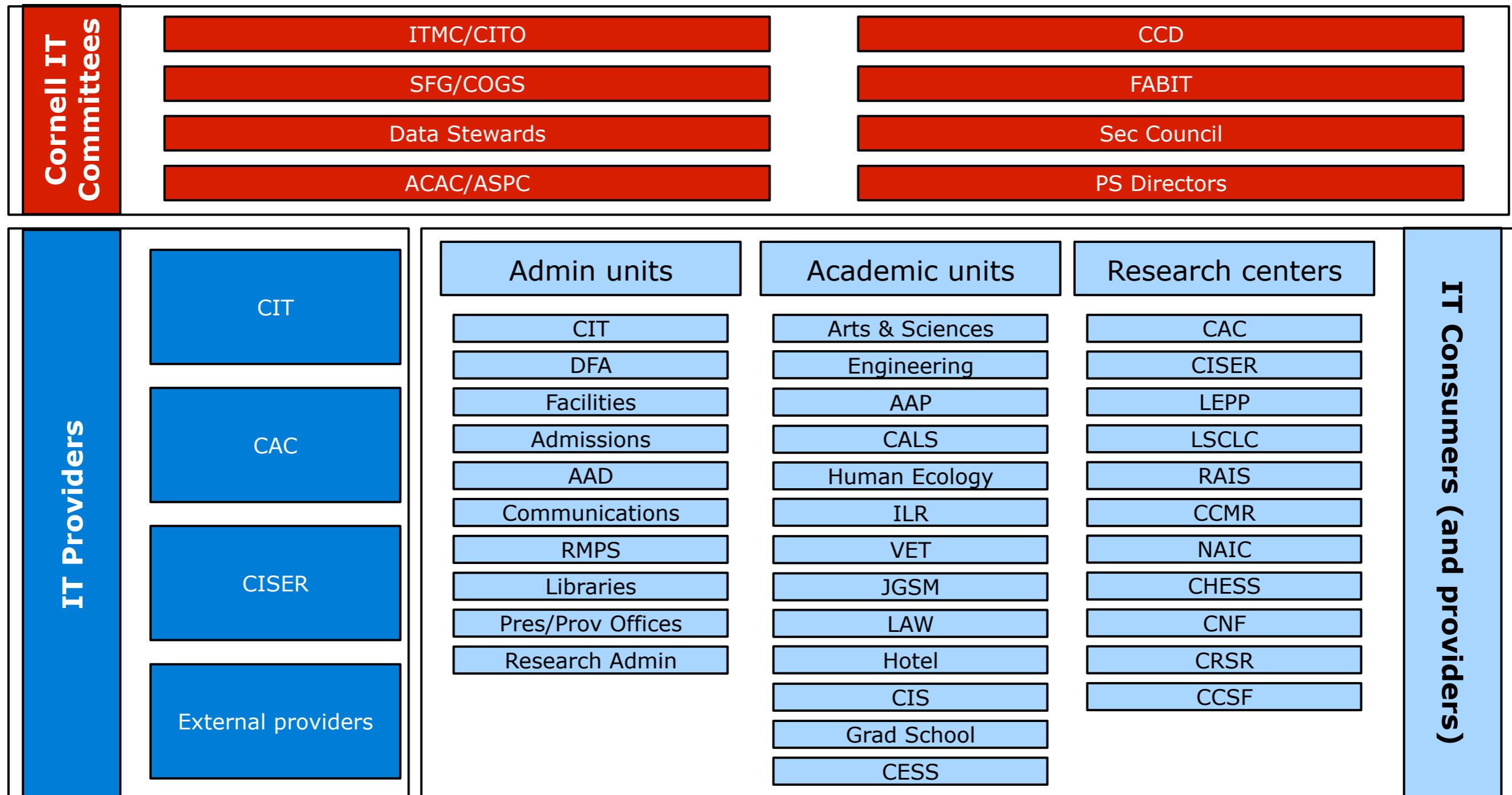
- University IT governance and decision rights: Analysis by team of five - two faculty, interim CIO, Dean of CIS, and a college officer
- End-User Support: Analysis by team of seven - IT specialists from across campus and one college officer
- Application Development & Maintenance: One senior CIT manager, two unit managers, and me
- Servers and Storage: Delayed, eventually team of five IT specialists developed recommendations
- Team results were then summarized as recommendations in the Reimagining IT Vision document by the three leads and accepted by the President and Provost

**The Gory Details for  
each area**

# Governance



# IT had a complicated governance structure with unclear roles and decision rights



**Governance model leads to redundant systems and inconsistent standards**

# Problems with existing governance model

- Lack of visibility and control between central IT and units
- Units viewed CIT as expensive
- Duplication of services across CIT and units
- Few common IT standards across Cornell
- Individual unit decisions led to fragmentation of services and infrastructure

# Decentralized

# Centralized

Responsive  
Accountable  
Effective

Redundant  
Costly

Efficient  
Common Support  
Single Enterprise

Unresponsive  
Less Accountable  
Inflexible

# Striving for the best of both worlds

- Coordination, not centralization
- IT is embedded in and reports to the individual units, and can create flexible local solutions
- Common Cornell-wide services and infrastructure mean that distributed IT groups don't have to build everything from the ground up

# Three part solution

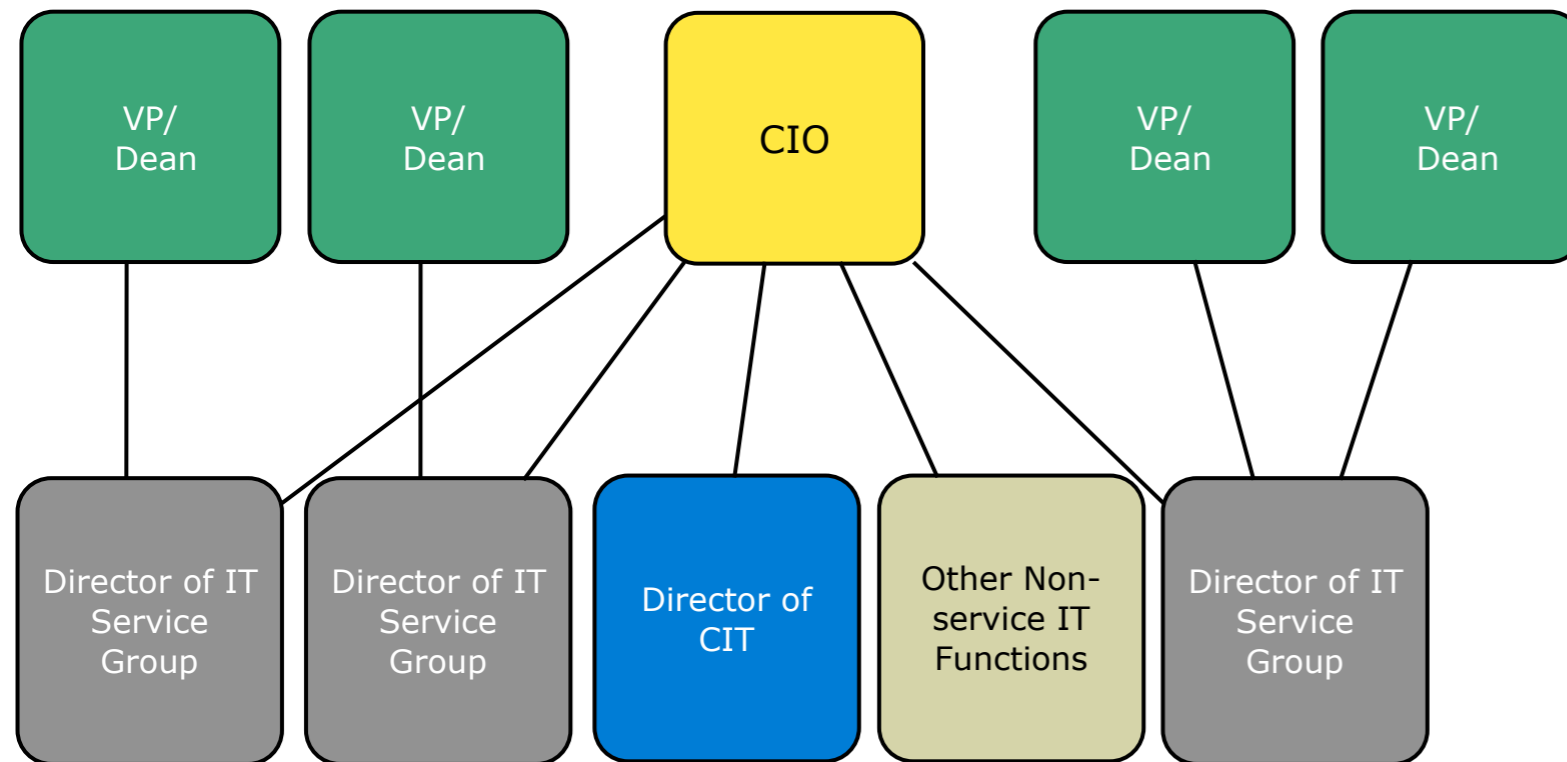
- IT Governance Council (Provost, CFO, Dean of CIS, and CIO) and CIO provide coordination and oversight for all non-sponsored research IT at Cornell
- Central IT provides university-level common services and infrastructure
- IT Service Groups provide comprehensive appropriately sized unit-level support (25-50 IT staff members per service group)

# Proper governance will ensure that the ITGC has oversight of IT activities across campus

## High-Level Reporting Relationships

## Description

University-wide ITGC Oversight



### IT Service Groups:

Service Groups are a redeployment of local IT functions and may be shared by multiple units. They develop unit-specific applications, perform in-person support, and host walk-in support centers.

- ITGC makes strategic decisions that apply campus-wide
  - Establishes IT priorities
  - Approves campus-wide staffing requirements
  - Approves annual IT budget
  - Drives accountability for an effective IT organization
- CIO has reporting relationships with CIT and IT service groups
  - Sets campus-wide standards and ensures best practices are followed
  - Enforces basic service level campus-wide
  - Recommends staffing roles and levels for CIT and IT service groups
- IT service group directors also report to VPs/Deans
  - Unit leaders ensure that service groups are meeting units' programmatic needs
  - Unit leaders monitor and enforce unit-specific service level agreements

# Project oversight

- All projects over \$25K must submit formal business case; <\$100K can assume approval
- Projects over \$100K must receive approval from ITGC subcommittee (Administrative, Academic, Infrastructure)
- Projects over \$250K must receive ITGC approval
- Will require IT staff time tracking and project management

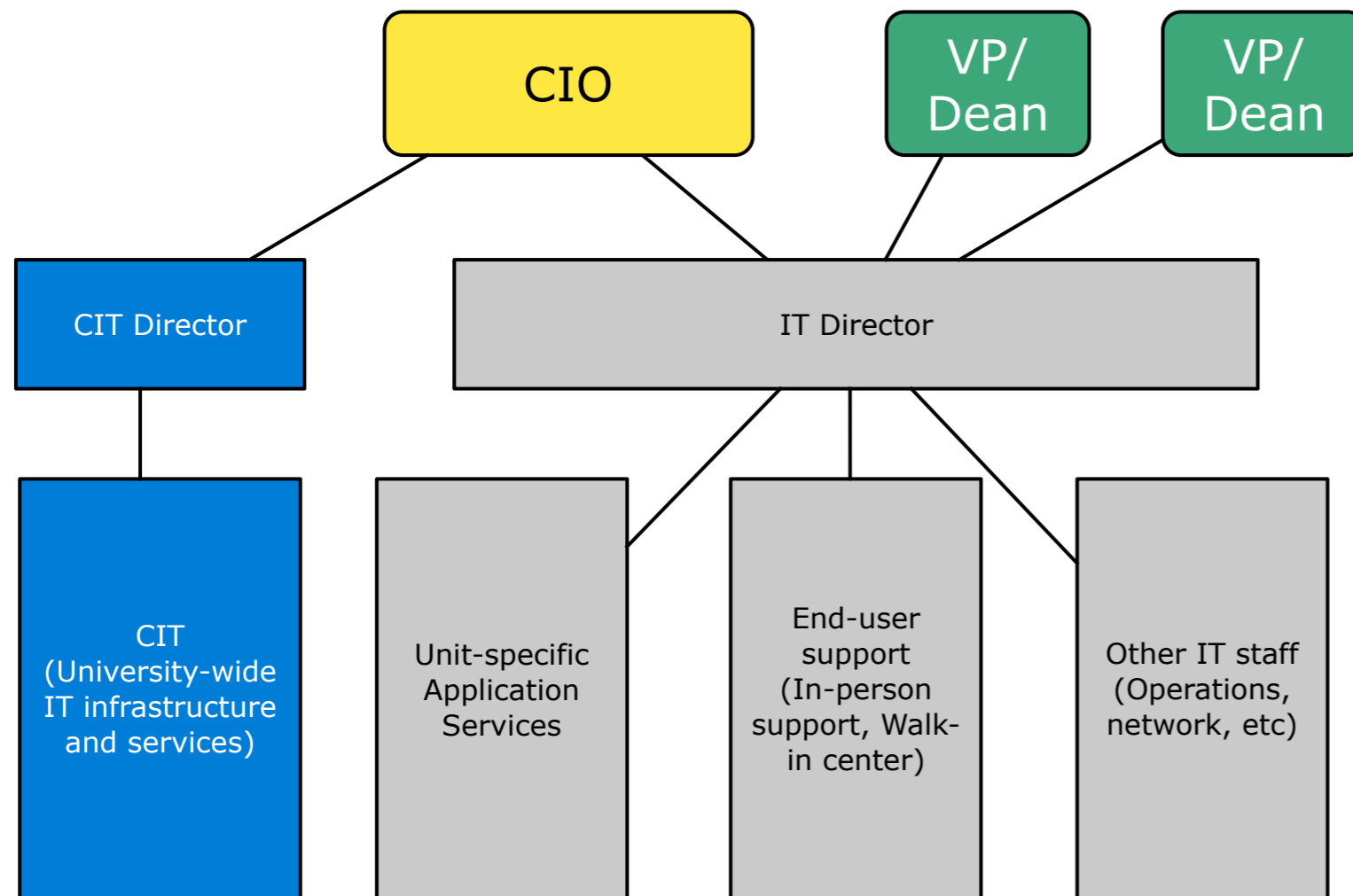
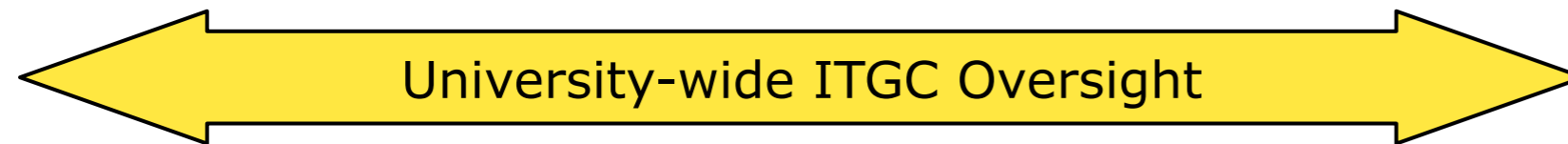
# University-level IT Services

- The central IT group coordinates with all the IT service groups to provide comprehensive services to the university
- CIT is not just a standalone, subsidized cost-recovery unit
- Central services provided at marginal, not fully-burdened, cost

# Service Groups will support unit needs; CIT will provide campus-wide services

## Service Group Delivery Model

## Description



- All service groups will provide agreed levels of support to constituent units
- IT Directors will lead and manage service groups
  - Directors accountable to CIO and constituent VPs/Deans
- Development teams will focus on unit-specific applications
  - Primarily research-funded and smaller, unit-specific projects
- Support teams will provide in-person support
  - Dispatched from the University-wide service desk
- Service groups may also include a limited number of other approved IT staffers
- Service groups may serve as “centers of excellence” for specialized campus-wide services

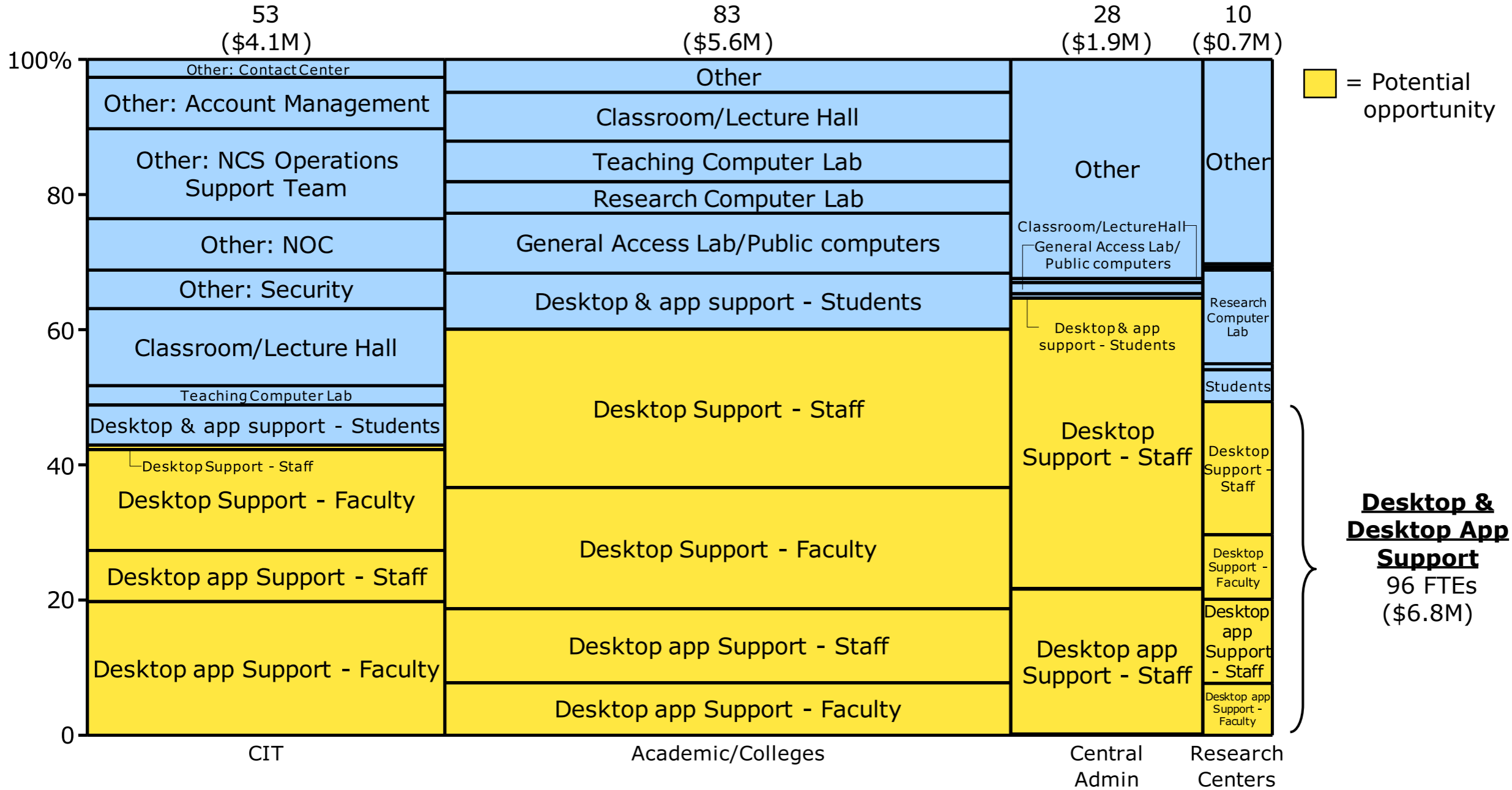
# End-User Support



# End-user support is concentrated in desktop and application support

End User Support FTEs  
(Personnel Spend)

Total = 174  
(\$12.3)



# There are at least four different models for desktop support at Cornell

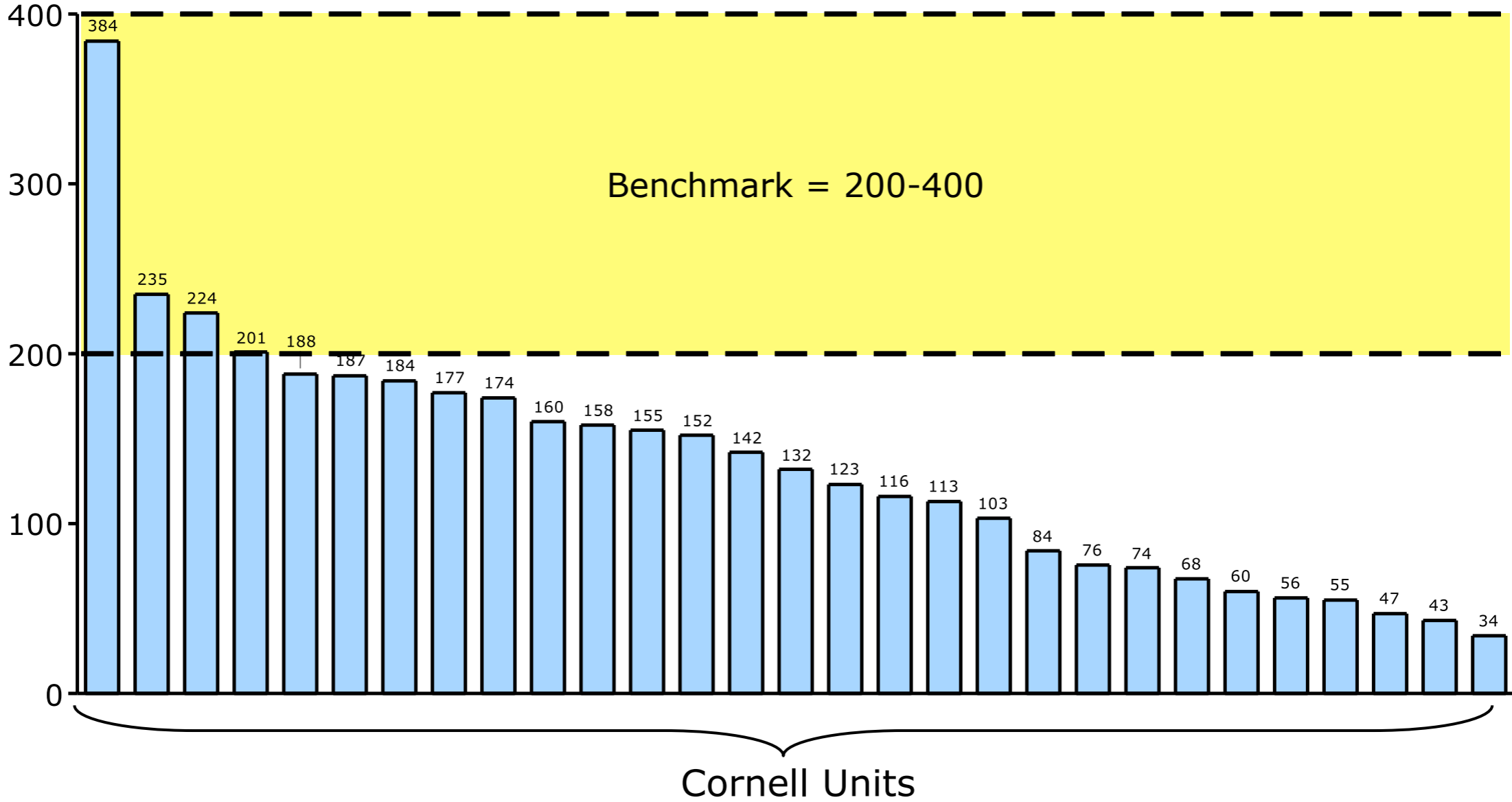
	Unit Employees		Outsource	
	Dedicated desktop support	Ad-hoc desktop support	Other campus unit	Third-party
Description	<ul style="list-style-type: none"> <li>• Employed by unit</li> <li>• Job description is to provide desktop support</li> </ul>	<ul style="list-style-type: none"> <li>• Employed by unit</li> <li>• Job description is not to provide desktop support; however, provide support as needed</li> </ul>	<ul style="list-style-type: none"> <li>• Another campus unit provides desktop support</li> <li>• Often transfer of money occurs to pay for services</li> </ul>	<ul style="list-style-type: none"> <li>• Hire a third party firm to provide desktop support to unit</li> </ul>
Benefits	<ul style="list-style-type: none"> <li>• Usually sit in same building and offer <b>high levels of service</b> and responsiveness</li> <li>• Can hire and deploy individuals with capabilities unique to unit</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Cost effective</b> for smaller units</li> </ul>	<ul style="list-style-type: none"> <li>• Keeps <b>money within Cornell</b></li> <li>• Allows <b>smaller units</b> to have <b>access</b> to dedicated <b>desktop support</b> staff</li> </ul>	<ul style="list-style-type: none"> <li>• Can be <b>less expensive</b></li> <li>• Provides <b>access to capabilities</b> that may not be present in unit</li> </ul>
Concerns	<ul style="list-style-type: none"> <li>• Can be <b>expensive</b> for small units</li> </ul>	<ul style="list-style-type: none"> <li>• Often <b>not informed about desktop standards</b>, rules, and regulations (for example: don't have admin passwords)</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Confusion over roles and responsibilities</b> of contracted units</li> <li>• Often <b>not cost effective</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>Security</b> of Cornell data and systems</li> </ul>



**Results in inconsistent delivery of desktop support**

# Units have varying degrees of scale in desktop support, most below benchmarks

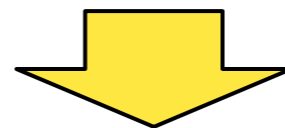
PCs Supported per Desktop Support FTE



# Standardizing devices is critical in controlling costs in support services

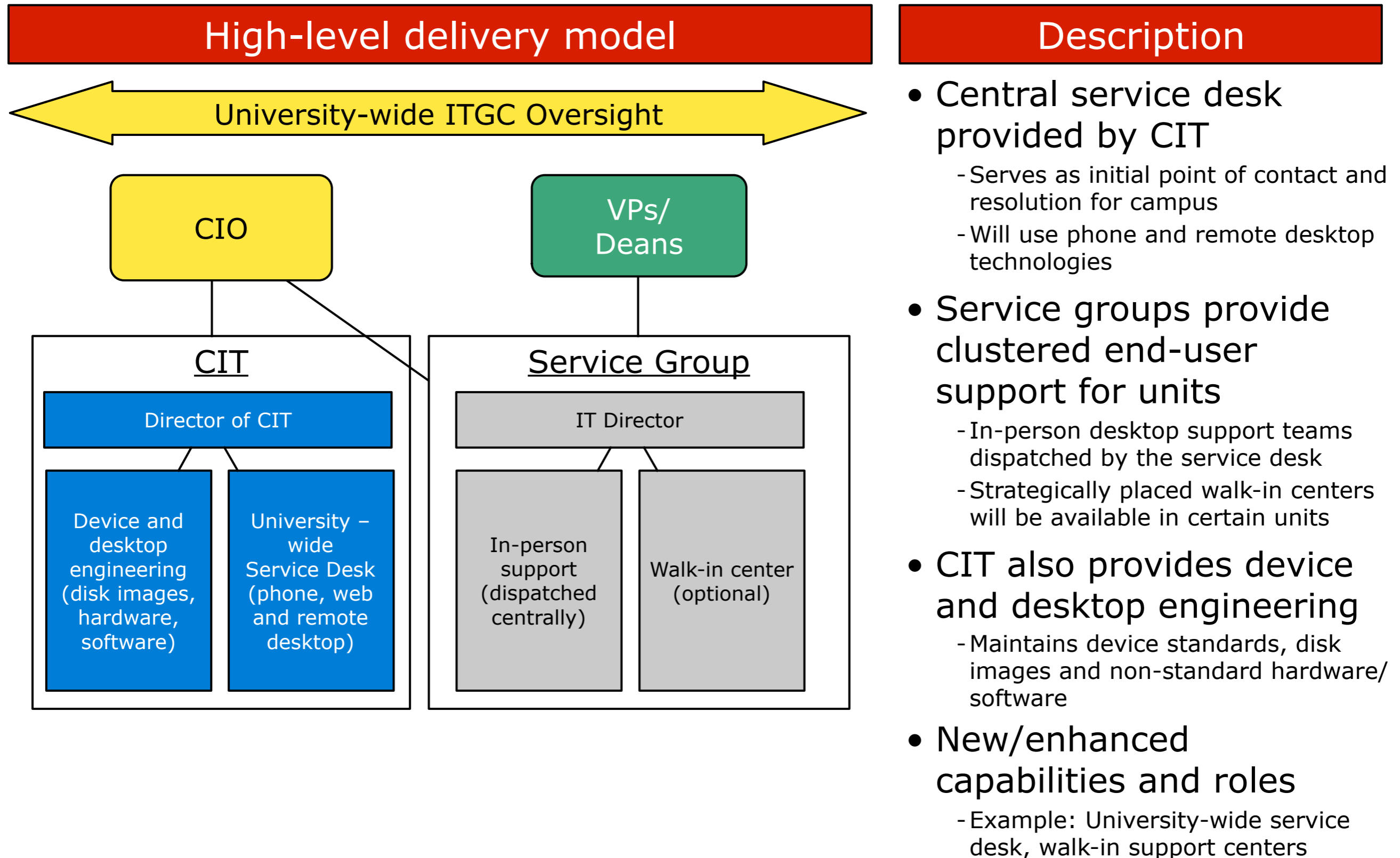
Device list not exhaustive

Device type	Recommended Standards (excludes sponsored funds)	Implications
<ul style="list-style-type: none"> <li>Personal computers (desktop or laptop)</li> </ul>	<ul style="list-style-type: none"> <li><b>Small set</b> of certified PC vendors (e.g. 1 PC, 1 Laptop, Mac)</li> <li>Certified vendors provide repair</li> </ul>	<ul style="list-style-type: none"> <li>Single source, <b>central purchasing</b> of personal computers that meet university-wide standards</li> </ul>
<ul style="list-style-type: none"> <li>Operating systems</li> </ul>	<ul style="list-style-type: none"> <li><b>Small group</b> of standard versions (e.g., 1x each Windows, Mac, Linux)</li> </ul>	<ul style="list-style-type: none"> <li>Operating systems installed through <b>central desktop engineering</b> teams</li> </ul>
<ul style="list-style-type: none"> <li>Mobile devices</li> </ul>	<ul style="list-style-type: none"> <li><b>Preferred vendors &amp; multiple</b> devices</li> <li>Paid for with Cornell stipend</li> <li><b>Limited support</b></li> </ul>	<ul style="list-style-type: none"> <li>Users <b>call cell phone carrier</b> for technical support to resolve issues</li> </ul>
<ul style="list-style-type: none"> <li>Printers</li> </ul>	<ul style="list-style-type: none"> <li><b>One vendor</b> with outsourced hardware support</li> <li><b>Shared multi-function</b> units are standard</li> </ul>	<ul style="list-style-type: none"> <li>Printer types (makes, models) <b>determined centrally</b></li> <li><b>Standard replacement cycle</b> adhered to by units</li> </ul>

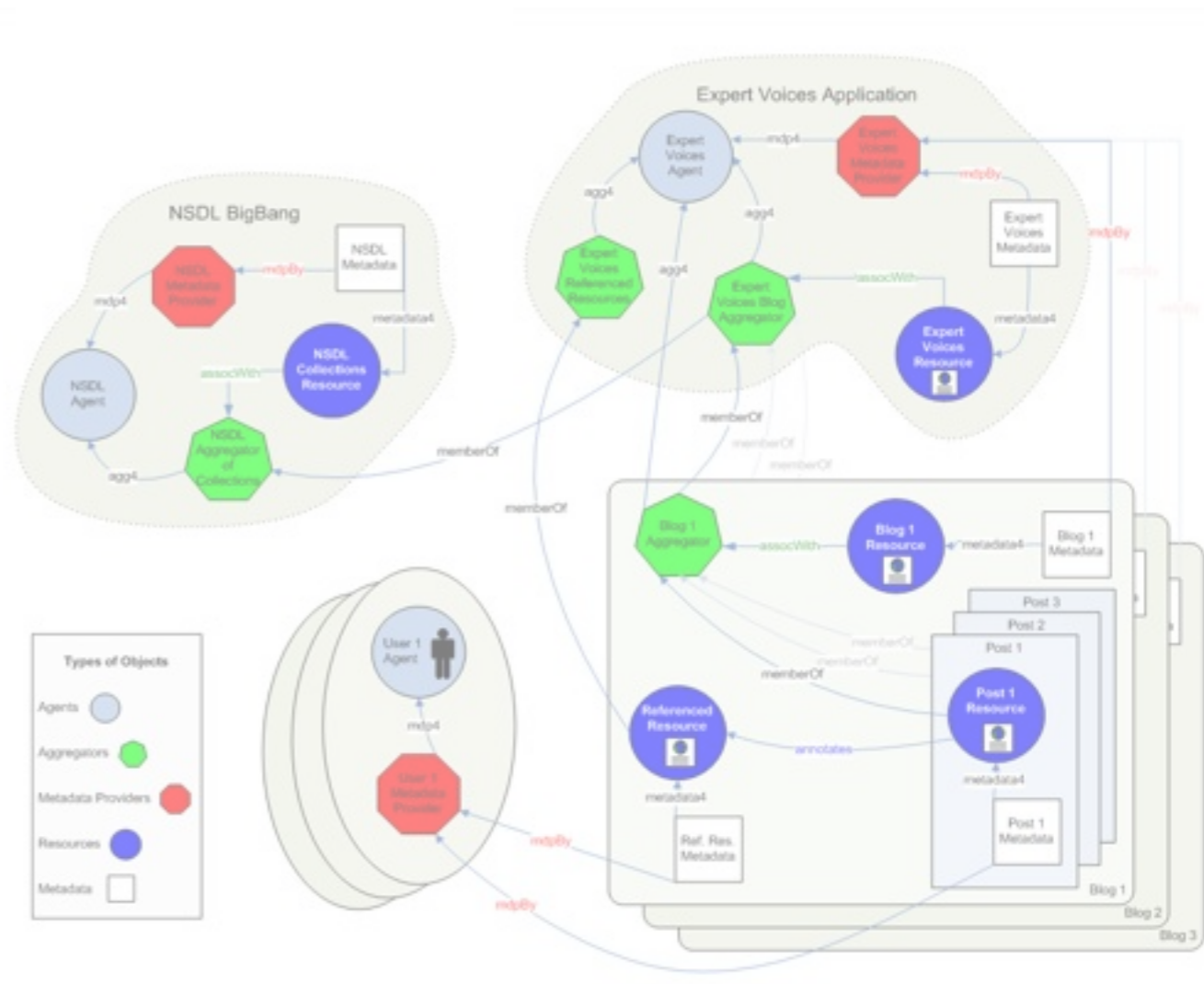


Exceptions will require full cost recovery and multiple levels of approval

# Staffing changes will reflect regional clustering of end-user support within Service Groups



# Application Software Services, Development, Maintenance and Support



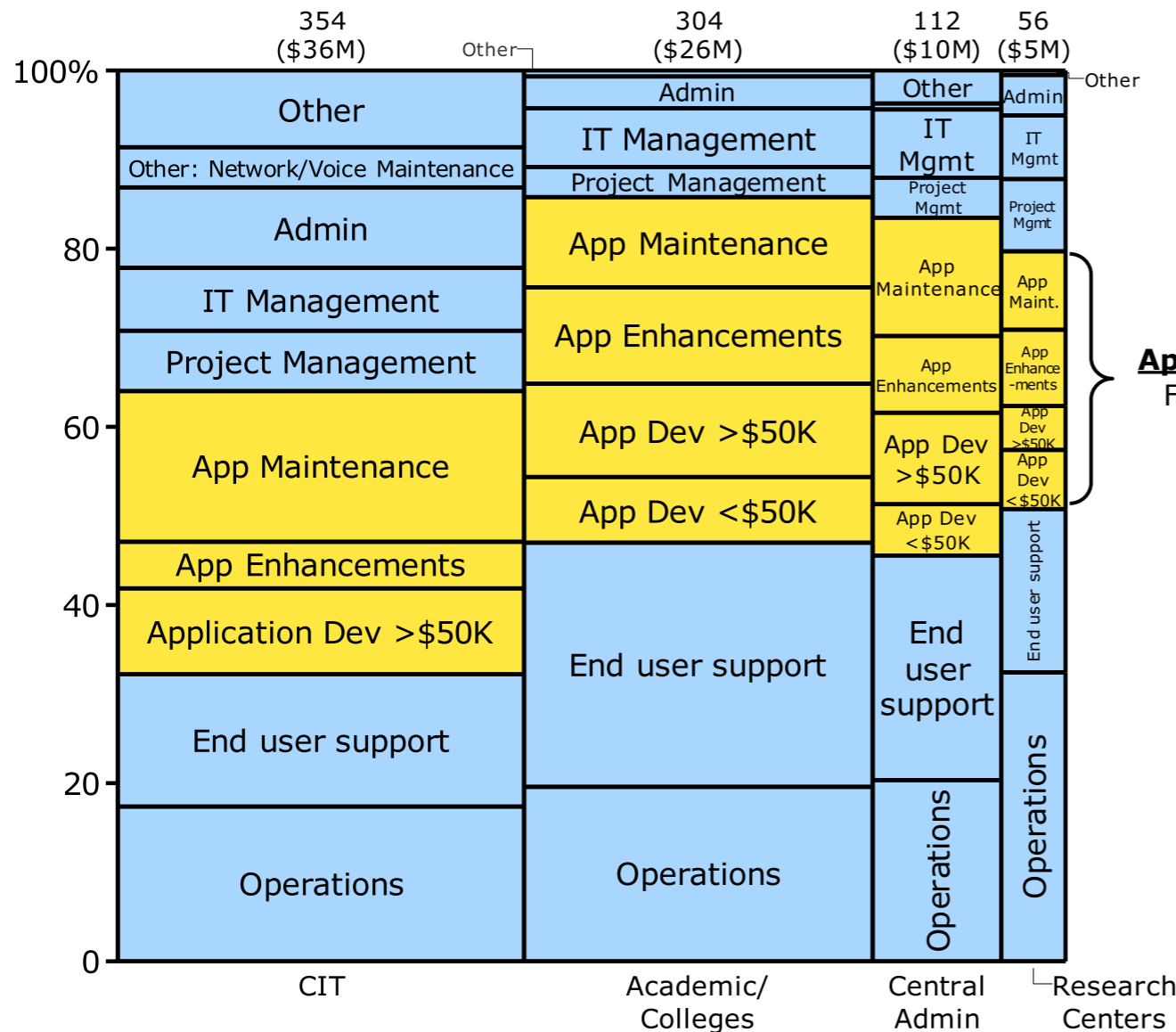
# Approximately 289 FTE and ~\$28M is spent on developing, enhancing, and maintaining applications

Cornell spends significant money on applications...

...with questionable results

Cornell IT Personnel FTEs  
(Personnel Spend)

Total = 826 FTEs  
(\$77M)



"We **spend enough money** on applications **to get a gold-plated Mercedes Benz**, but what we've got is a **Volkswagen with the engine falling out.**"

Dean

"Our **spend is not commensurate** with the applications we have."

Vice President

"I came into this project assuming **duplicative application development** would be a **big opportunity.**"

College IT employee

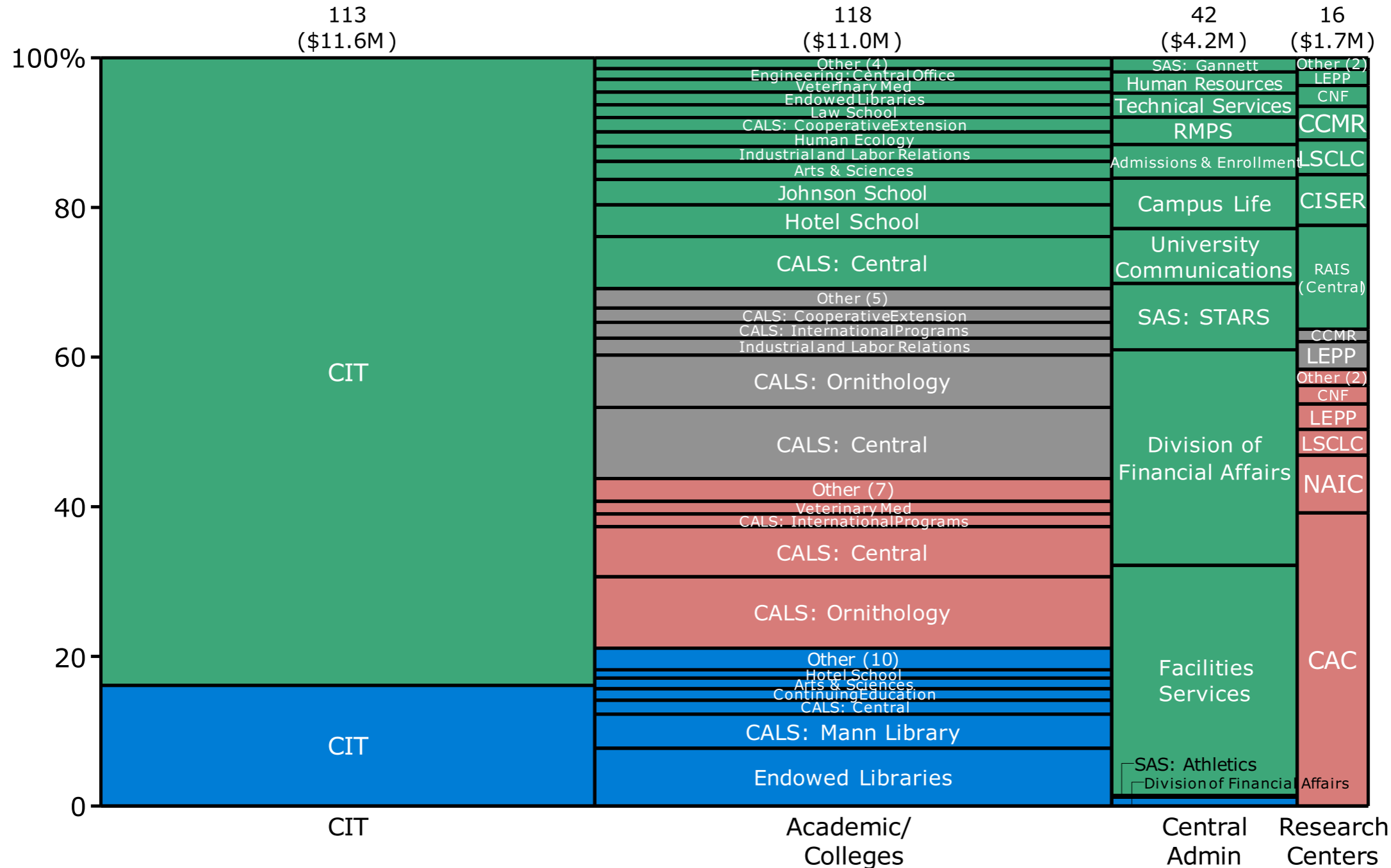
"We put a lot of money into building apps to **fill needs not met by the university.**"

College Officer

# Application development and maintenance resources are highly fragmented

Application Development, Enhancement, and Maintenance FTEs  
(Personnel Spend)

Total = 289 FTEs  
(\$28.5M)



**Application Type**

- = Admin/ Business
- = Outreach/ Extension
- = Research
- = Academic/ Teaching

# Fragmentation of application development results in inefficiencies

## Poor life cycle management

- Cornell is maintaining over **1,800 applications**, many >5 years old
- **~50%** were **developed internally** or customized heavily

## Duplication of applications

- "We are all **rewriting the same applications**. We can't come together, not even some of the smaller colleges, and agree on what our end user requirements should be."

College IT Director

## Multiple standards for applications

- "We **don't need gold-plated applications, when bronze will do.**"

College Officer

### Example



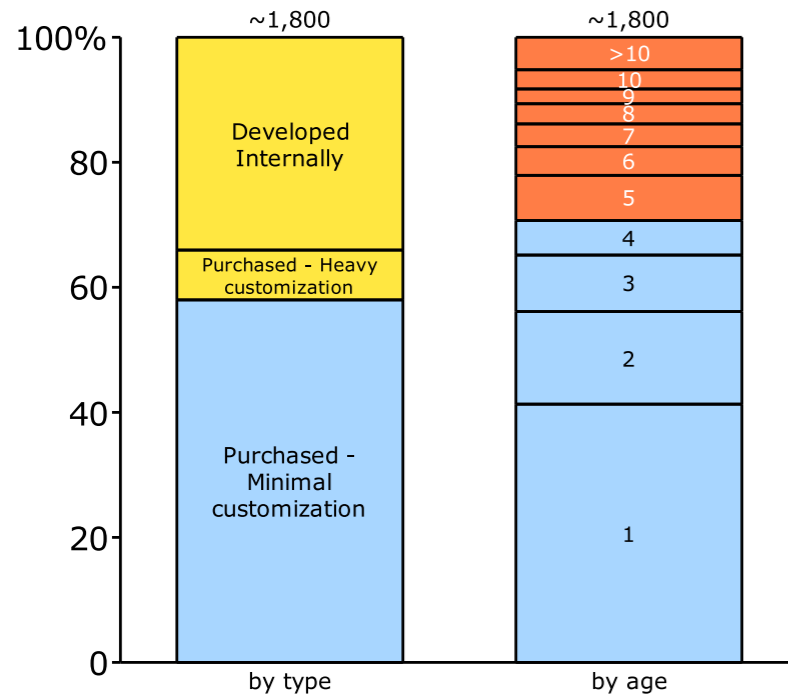
- Three colleges collaborated to develop a SIP (Salary Improvement Plan) application
- They agreed on ~80% of development but ended up with three unique solutions
- Application was not designed for University-wide standards & scale

### Example



- One unit developed an application to monitor and track compliance
- Animation and other "bells and whistles" were added when vanilla application would have sufficed

Applications on Cornell's Ithaca Campus

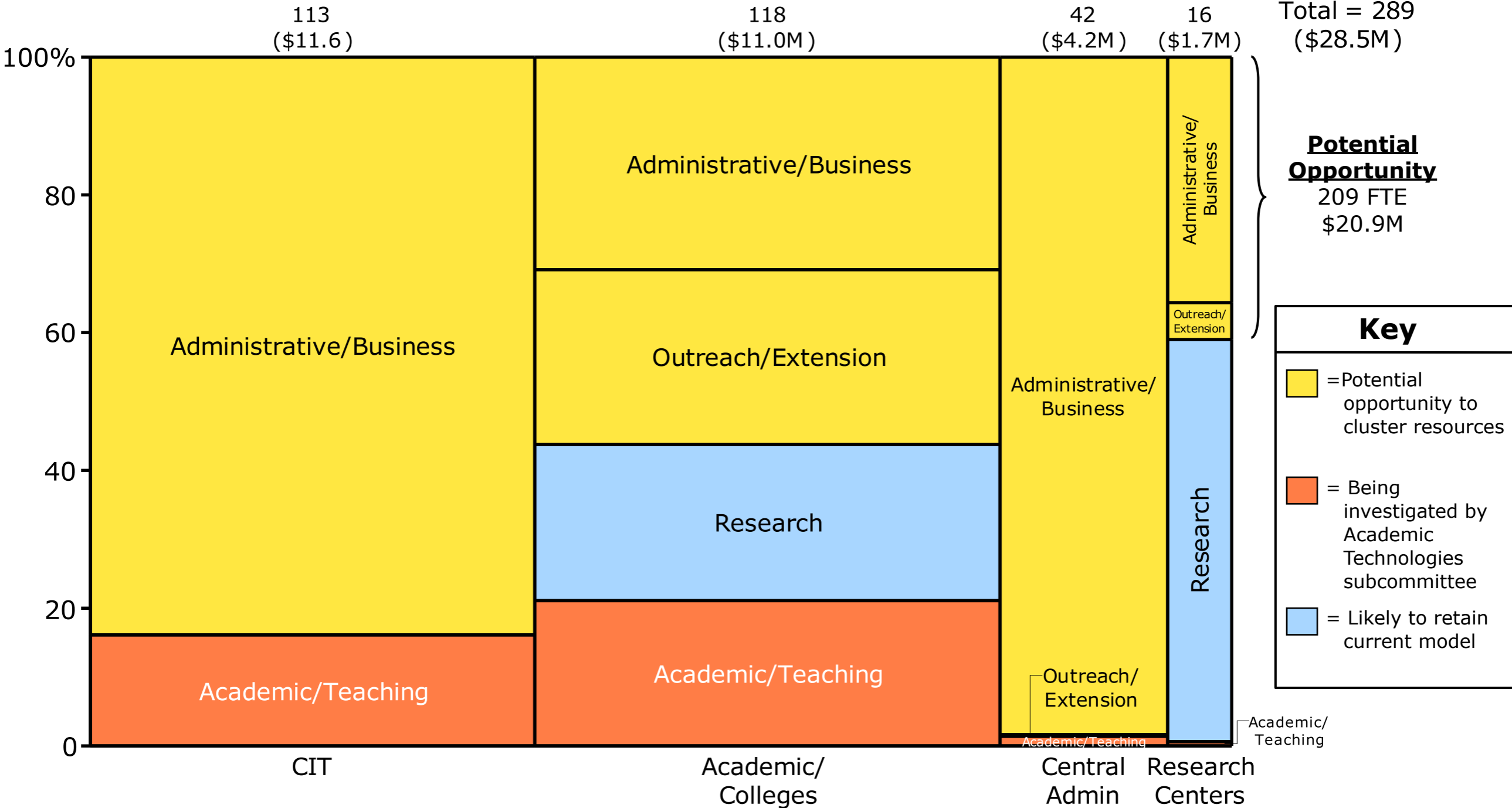


# Change Business, not just IT

“Developing or molding a solution to meet existing, often historical or idiosyncratic practices, is ineffective and expensive. We instead need to make careful choices of standard IT systems and services while simultaneously redesigning the affected work practices so that they are effective with the new systems and services.”

# Admin/bus and outreach/extension applications offer the largest opportunity for clustering

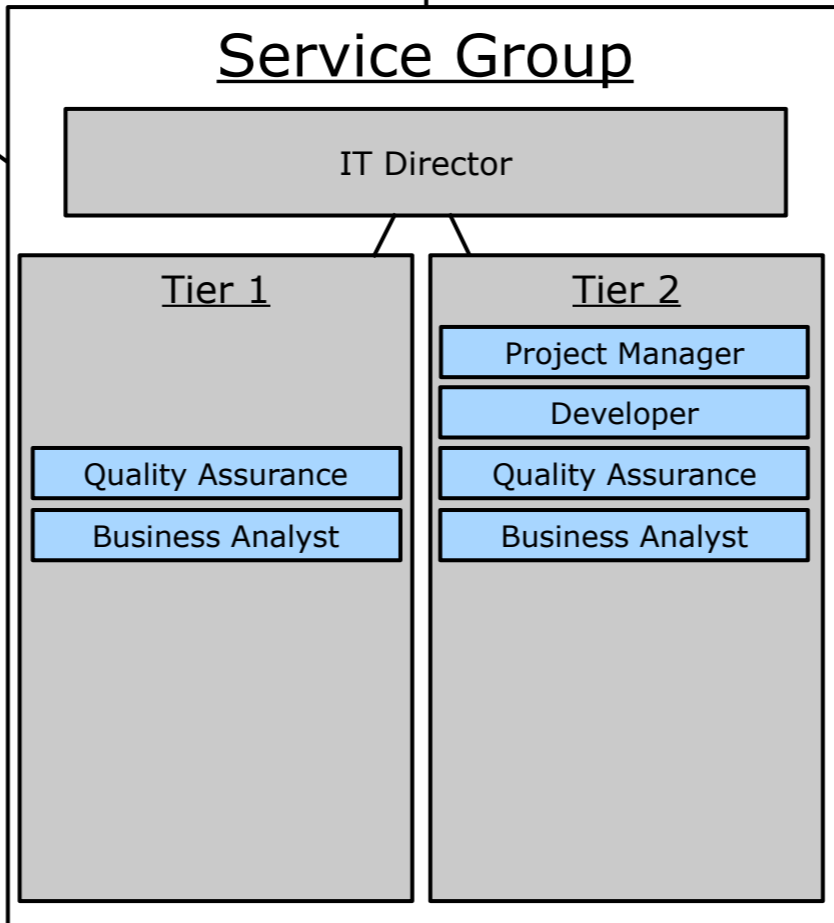
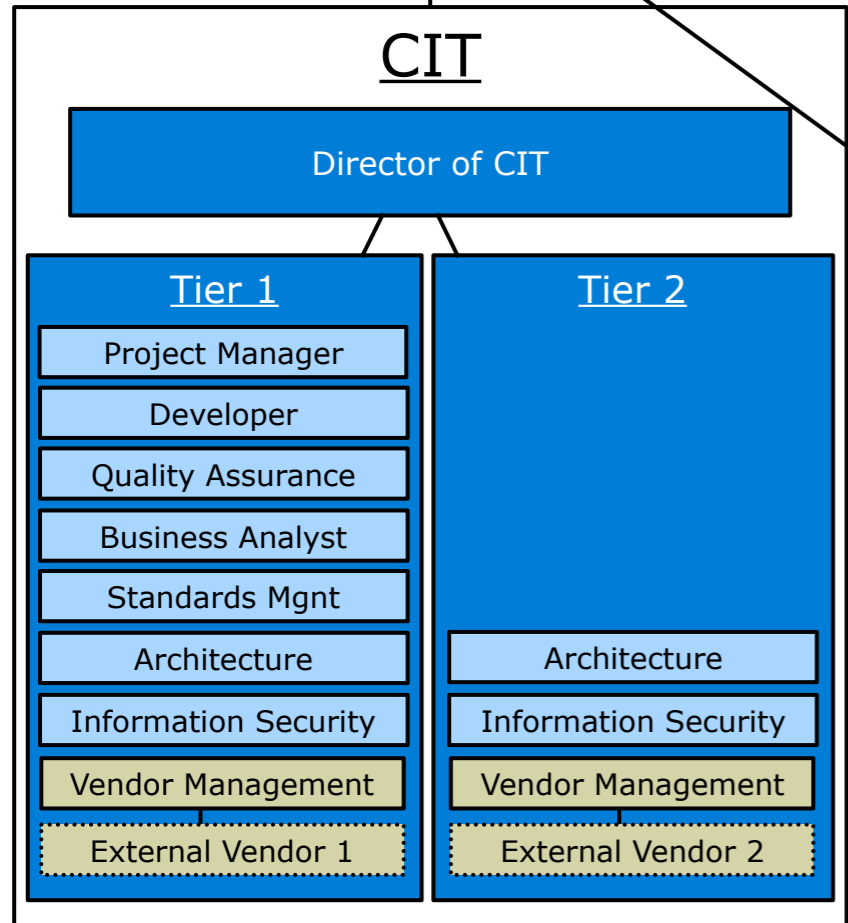
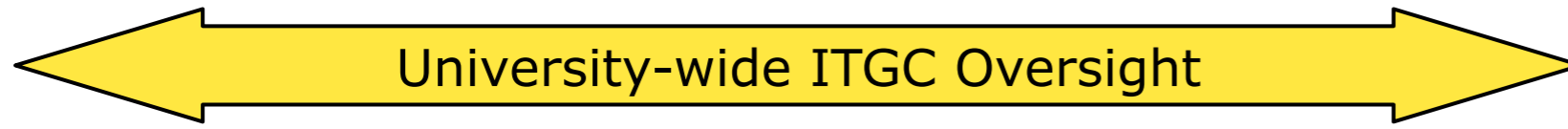
Application Development, Enhancement, and Maintenance FTEs  
(Personnel Spend)



# Staffing will reflect changes in oversight and focus on clustered development

## High-level delivery model

## Description



- CIT provides campus-wide solutions
  - Application development/sourcing for solutions that are either large or impact multiple units
  - Architecture and information security for entire campus
  - External vendors and outsourced solutions
- IT service groups provide unit-specific solutions
  - Development resources focused primarily on smaller, unit-specific solutions
  - Staffing levels subject to ITGC oversight
- New/enhanced capabilities and roles in both CIT and IT service groups
  - Examples: architecture, vendor management, business analyst

Tier 1 = Applications with high cost and campus-wide impact  
 Tier 2 = Applications with lower cost and/or unit-specific impact

# Servers and Storage



# Improved Centralized Services

- Convert to blade servers, reducing power and cooling requirements
- Virtualize most servers, and include “on demand” services
- Develop uniform campus-wide storage solutions
- Cost-recover based only on incremental costs, not on overhead

# What about Library IT?



# Before Reimagining



- Library had two independent IT organizations
- Individual IT staff were scattered in unit libraries and departments
- IT units had defined areas of responsibility, but there were both gaps and overlaps
- The IT units were a mix of IT-related activities



# DIVISION OF LIBRARY INFORMATION TECHNOLOGIES

## Organizational Chart

### Application Development

#### arXiv

Don Beyer  
Gerda Shank  
Jacob Weiskoff

#### Electronic Publishing and Institutional Repository

*David Ruddy, Director of Electronic Publishing*  
Dave Fielding  
Shin-Woo Kim  
Martin Lessmeister

#### Enduring Access

Bill Kehoe

#### Web Development

*Adam Smith, Coordinator*  
Matt Connolly  
Jim Reidy  
Steve Rokitka  
Rick Silterra

### Administration & Project Management

Mary Beth Martini-Lyons  
Fiona Patrick  
Jinhee Roper  
Ira Revels

Oya Rieger  
AUL

Application Development  
Simeon Warner  
Director

IT Infrastructure  
Marty Kurth  
Director

### IT Infrastructure

#### Contracted Services Management

Oliver Habicht

#### Desktop Services

*Pete Magnus, Coordinator*  
Amy Blumenthal  
Andrew Goldman  
Laura Heisey  
Rick Lightbody  
Joe Richardson

#### Digital Media Group

*Danielle Mericle, Coordinator*  
Mira Basara  
Shakhya Bodhiswama  
Rhea Garen  
Bronwyn Mohlke

#### Systems Architecture

*Surinder Ghangas, Coordinator*  
Peter Hoyt  
George Kozak  
Lydia Pettis

#### Unit Library Technology Consulting

Michelle Paolillo

*Supporting learning and  
research in the life sciences,  
agriculture, human ecology  
and applied social sciences*



**TODAY** Saturday, Dec 11

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#### about us

[who we serve](#)

[our collections](#)

[our building](#)

[home](#) » [about us](#) » [staff & divisions](#) » [its](#)

## Information Technology Services

The Information Technology Services (ITS) group ([map it](#)) at Mann Library is responsible for all computer equipment in the library, which consists of approximately 130 public access computers and 120 staff computers. Mann Library ITS also develops digital collections and other online teaching and research resources for the library, the College of Agriculture and Life Sciences, and the College of Human Ecology. Mann Library ITS is responsible for over 25 servers that run a variety of systems developed in Mann Library including:

- [CALS Research Portal](#)
- [Cornell University Geospatial Information Repository \(CUGIR\)](#)
- [e-Clips: Cornell's Premier Digital Video Clip Collection](#)
- [The Essential Electronic Agricultural Library \(TEEAL\)](#)
- [Virtual Life Sciences Library \(VIVO\)](#)
- [USDA Economics & Statistics System](#)

**Cornell University  
Library IT (CUL-IT)  
became one of the first  
four IT service groups  
at Cornell**

# What is IT?

- Does it include digitization services and metadata creation?
- What about ePublishing support (arXiv, Project Euclid, eCommons)?
- For web development: Are the graphics and content creation functions part of IT?

**Under Cornell's new IT  
structure, none of  
those activities are IT**

# What are the consequences?

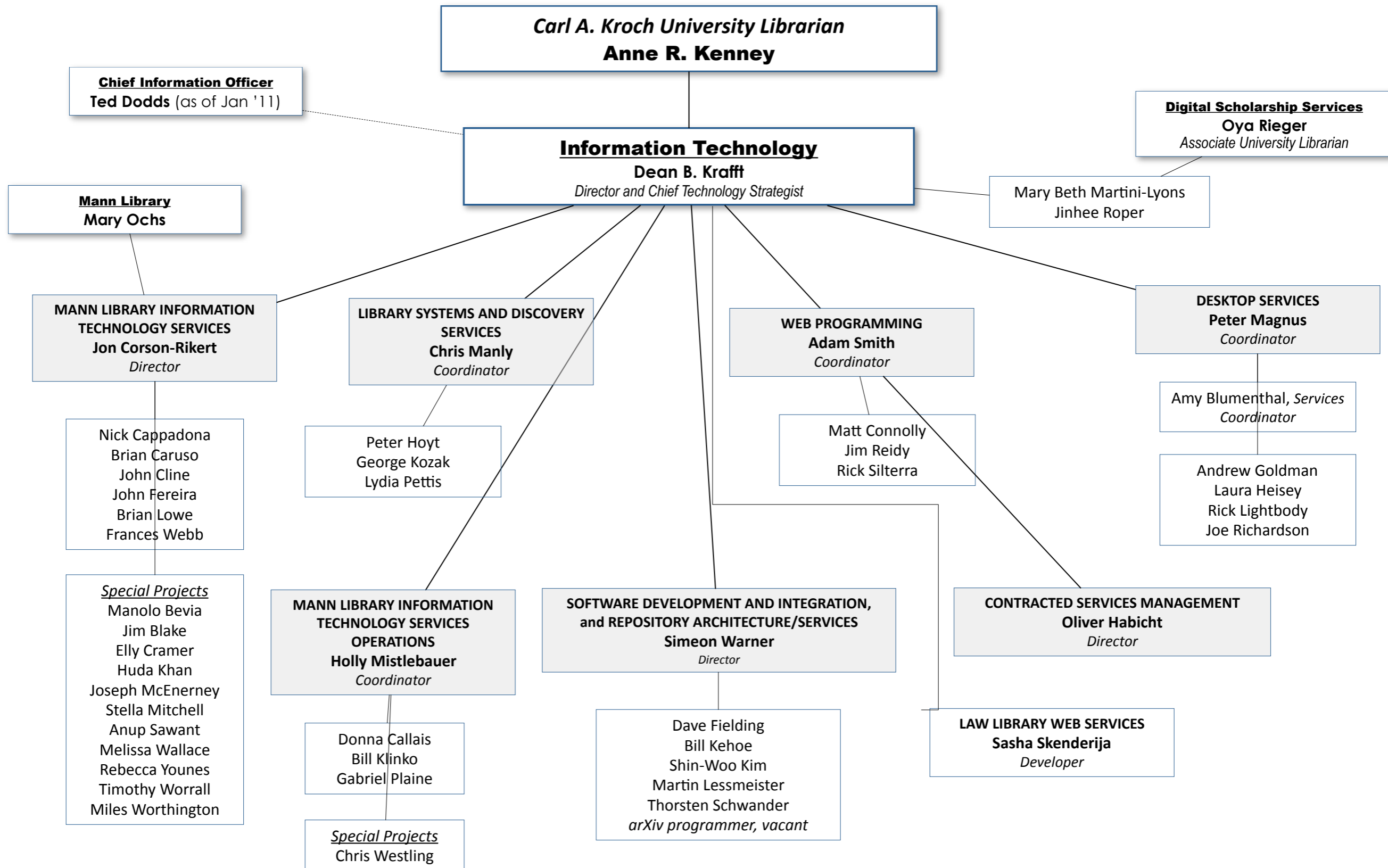
- Library avoids oversight burden by separating out IT-enabled activities from core IT activities
- This forced a very specific division of responsibilities into two high-level units: CUL-IT and Digital Scholarship Services
- Web development is split into two different organizations: one for programming, and one for content and design

# CORNELL UNIVERSITY LIBRARY

## Information Technologies

Internal Advisors

Data Exec



# What's Working for the Library?

- Developers now share common web services, code repository, and practices
- Creating common service monitoring system and system configurations
- All Library units can draw on complementary expertise of formerly separate units
- If anyone in the Library has an IT problem, CUL-IT owns it

# What challenges remain for Cornell?

- A lot remains to be implemented, including university-level services, a central helpdesk, and 3/4 of the service groups
- There is no current plan for supporting academic technologies or making investments in academic IT
- Agreement on a new university budget and cost allocation model is critical to all the new IT efforts
- ITGC review for projects could discourage new efforts - even when they result in better outcomes
- Many IT efforts currently work well - the proposed changes could break them

# Acknowledgements

Steve Schuster, Interim CIO

Dan Huttenlocher, Dean of Computing and  
Information Science

Craig Higgins, Human Ecology Assistant Dean for  
Finance and Administration

Steve Lutter, Chair, Applications Workstream

Tim Lynch and Paul Davis, Applications Workstream

All the members of CUL and CUL-IT

and all the many other Cornell faculty and staff who  
continue to contribute to the Reimagining IT effort