

## Towards an Open Access Publishing Cooperative

Raym Crow Senior Consultant, SPARC Consulting Group



CNI December 14, 2015



- Assess publisher requirements to identify design criteria for OA co-op
- Describe critical elements of co-op & collective models
- Propose specific co-op structure(s)
- Define design principles for content valuation mechanism





- Members own
- Members control
- Members benefit

Must be economically compelling





- Multiple-stakeholder cooperatives
- Single-sided cooperatives
- Federated cooperatives
- Collectives
- Hybrid structures





- Supply-side cooperative
- Demand-side public goods issue
- Multiple stakeholders
- Diversity within stakeholder groups
- Asymmetrical risk



## Publisher Diversity—

- Editorial costs (quality/efficiency)
- Net income needs
- Demand for publishing services
- Discipline, region, language
- Organizational motivation & risk profile



## Library Diversity—

- Ability to pay—size & type
- Willingness to pay
  - Local relevance of content
  - Perceived quality of content
  - Mission commitment
  - Exclusive benefits
  - Group dynamics





- Typology of publishers/requirements
- Review co-op design options, including governance & funding
- Propose specific structure(s)
- Describe potential content valuation & library funding models





## Thank you

Raym Crow crow@arl.org (202) 296-2296 http://www.arl.org/sparc

